

## Zoom-HubSpot Integration with eZintegrations™

eZintegrations™ provides a no-code, Al-powered platform to connect Zoom and HubSpot, empowering marketing, sales, and support teams to operate with real-time engagement data. The integration bridges virtual meetings, webinars, phone calls, and events with CRM activities to eliminate data silos, speed up lead follow-ups, and personalize customer outreach. With scalable architecture and zero developer dependency, teams can synchronize engagement and CRM workflows in just a few clicks, improving campaign ROI and collaboration across the funnel

#### **Technical Capabilities**

eZintegrations™ enables real-time, bi-directional data flow between Zoom (Meetings, Webinars, Phone, and Events) and HubSpot CRM. The platform utilizes REST APIs and secure OAuth authentication to ensure compliance-grade data transfer. Built as a no-code, cloud-native solution, it handles high volumes of engagement and customer data with intelligent field mapping, schema transformation, and automated deduplication. Smart connectors and a drag-and-drop interface make configuration simple, while integrated observability tools and retry mechanisms maintain high data reliability and sync accuracy.

#### **Solution Capabilities**

eZintegrations™ enables seamless synchronization of Zoom engagement data with HubSpot CRM, including webinar attendance, call recordings, event participation, and meeting logs. By automating data capture and CRM updates, the platform allows marketing and sales teams to trigger campaigns, update contact records, and launch workflows without manual input. Whether you're managing live webinars, phone outreach, or virtual events, eZintegrations™ ensures complete visibility into each customer interaction, enhancing personalization and shortening response cycles.

#### **Key Features**

- Webinar, Phone, and Meeting Data Sync
- Real-Time Contact and Lead Updates in HubSpot
- Automatic CRM Logging for Zoom Activities
- Al-Driven Schema Mapping and Transformation
- Workflow Triggers Based on Zoom Engagement

#### **Key Benefits**

- Unified View of Customer
   Engagement Across Zoom and
   HubSpot
- Faster Lead Response and Workflow Automation
- Enhanced Marketing
   Personalization with Event Intelligence
- Reduced Manual Tasks and CRM Update Errors
- Secure, Scalable Integration for Enterprise Workflows

## How eZintegrations™ can help?

- eZintegrations™ provides a nocode, cloud-native platform to connect Zoom and HubSpot seamlessly
- Enables real-time sync of webinars, meetings, and phone interactions into HubSpot
- Supports smart automation with engagement-based workflow triggers
- Offers enterprise-grade security, uptime, and compliance support
- Eliminates manual data handling with automated logging and contact enrichment



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#### **CONTACT US**

For more information about Bizdata, visit www.bizdata360.com or call +1-650-283-1644 to speak to a Bizdata representative.

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